



Introducing ...

Michael Harris

Account Executive — Midwest Region
J. J. Keller & Associates, Inc.

Now J. J. Keller customers in the Midwest have a new Chicago-based partner in compliance — Account Executive Michael Harris.

With a solid background in sales — including 6 years in the transportation industry — Michael is well-qualified to advise your company on driver and vehicle compliance management issues ... and the services available to address them.

“J. J. Keller is a one-stop source for safety & compliance.”

“Customers can turn one way for fuel tax assistance, another for help with drug & alcohol testing, another for log auditing and so on. But they don’t have to ... J. J. Keller is a one-stop source for safety & compliance.

“We offer an extensive range of Outsource Services that can ease the burden of time-consuming compliance tasks like log auditing, driver qualification file management, drug & alcohol testing and more. Customers looking to focus on their core business can take advantage of these services and let J. J. Keller do the hard work for them.

“For companies that prefer to keep these capabilities in-house, we also have a host of powerful online and offline solutions designed to streamline, organize and simplify their processes.”



J. J. Keller
& Associates, Inc.
Since 1953

Business Services

APPLICATIONS, SERVICES & CONSULTING FOR MANAGING SAFETY & COMPLIANCE

What is your philosophy with regard to J. J. Keller customers?

Michael: I strive to connect with my customers on a personal level. I tour their facilities, ask questions to uncover their specific needs and seek to understand the nuts and bolts of their business. Understandably, people would rather do business with one of their own than with an outsider. It’s a trust issue; it’s important to make that personal connection.

How will your local presence benefit J. J. Keller customers?

Michael: Being local makes it easier to stay in tune with customers’ needs. I’ll be able to personally follow up with customers to determine whether their needs have changed. I’ll be able to meet with them at their convenience, and stay involved in their ongoing improvement process.

Why should customers choose J. J. Keller?

Michael: I can’t think of any competitor that even comes close to bringing what J. J. Keller brings to the table for transportation compliance services: We offer so much more than off-the-shelf products. We offer online solutions, outsource services, consulting ... you name it. We’re a one-stop source for safety and regulatory compliance.

Michael would be happy to discuss your transportation issues with you ... and help you meet your compliance goals. Feel free to call him at 800-327-1342 (ext. 7862) or e-mail him at michaelharris@jkkeller.com.