

“Keller’s tanker training videos are outstanding ... they cover the basics that we need, plus the details that are specific to tankers.”

Roy Acton
V. P. – Safety/Compliance
Mission Petroleum Carriers, Inc.
Houston, TX



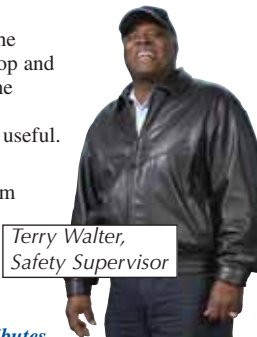
From ten-gallon hats to Texas longhorns, things just seem larger than life in the Lone Star state. It's also reflected in the size of Mission Petroleum Carrier's stand on safety.

Mission Petroleum Carriers Inc. is a super-regional carrier of chemicals and petroleum products, headquartered in Houston, TX, with 19 terminal locations in 6 different states.

Mission's Vice President-Safety/Compliance, Roy Acton, works to ensure that the company is in compliance with regulations and that employees are following the policies set forth in his safety and training programs.

Roy's safety supervisors at the different terminals perform the classroom and on-the-road training needed for drivers to develop and maintain the specific skills needed for hauling tanker cargo. The supervisors, like Terry Walter, find Keller's *Tanker Vehicle Inspections* and *Tanker Driving Techniques* videos especially useful.

Roy's team has trained over 250 drivers with Keller's tanker training videos. With their concise format, supervisors find them flexible enough for incorporating into longer sessions as well as shorter, subject-specific presentations. *“They’re just the right length for drivers to watch without becoming bored”* Roy says. *“Plus, they use easy-to-follow language with terminology like stab-braking and live load that our drivers understand. Even the background music is upbeat and contributes towards getting and keeping drivers’ attention.”*



Terry Walter,
Safety Supervisor

“I like the way that the Tanker Vehicle Inspections video explains the necessary procedures in a simple, step-by-step manner, making it very clear to drivers what their responsibilities are in the process,” Terry adds.

“The computer animation is great,” Roy comments, *“It shows drivers what’s happening in the compartment of a tank. When liquid starts moving, you might as well hang on, because you’re going for a ride. The Tanker Driving Techniques video is useful for showing drivers how proactive driving techniques like smooth braking and acceleration aid in keeping liquid cargo under control and helping to lessen the potential for accidents.”*

Drivers are equally enthusiastic about the videos. *“We get comments from drivers both during and after the class,”* Roy observes. *“We like to note their reactions as they’re watching the videos, as a way to spark discussions. They’ll nod in agreement during specific parts, and I’ll ask them to tell the group if the situation happened to them and share how they reacted. We can also stop the videos at certain points and relate our own experiences.”*

The videos include an instructor’s bulletin with training tips and driver skill cards that Roy’s trainers hand out as a take-along reference. The cards can even be read in a sleeper in a driver’s off-time for quick refresher training.

Mission’s driver training is ongoing; each driver’s performance is evaluated on a quarterly and annual basis to help maintain good habits and discourage bad ones. Additional and refresher training is scheduled as needed. Even when there are no problems, trainers review the drivers’ records with them and remind them of basic awareness and safe driving issues. Keller’s tanker-specific videos have been useful in each of these phases of training.

Roy cites his knowledgeable and hard-working customer service rep as another plus when it comes to purchasing from Keller. *“Working with her and the Keller sales group is like having a trusted partner on my team. When she addresses my concerns or questions, I’m confident that things will be taken care of.”*

Safety has always been paramount at Mission Petroleum Carriers. They’ve received top industry safety awards, and successfully recruited quality new drivers and retained veteran ones with impressive driving records. With experienced professionals like Roy and Terry and help from Keller training products, commitment to safety is “mission accomplished” at this respected company.

Tanker Vehicle Inspections

Includes:

- 7-step pre- and post-trip vehicle inspection process
- the importance of proper paperwork and the use of the Driver’s Vehicle Inspection Report (DVIR)
- what drivers are responsible for
- additional safety checks specific to tankers.

22 minutes long.

HY-358-VT 1-59042-342-9



Includes DVIR requirements!

Get **both videos**
 (HY-360-VT)

Tanker Driving Techniques

Includes:

- the differences between different types of tankers
- how the laws of physics affect cargo
- “sloshing” and “surging” – the movement of liquid – and how drivers can help minimize movement for better control
- loadshift when starting, stopping and turning
- how proper use of mirrors aids in better space handling and management.

20 minutes long.

HY-359-VT 1-59042-344-5



Covers sloshing and surging.



Terry Walter, one of Roy's Safety Supervisors, educates drivers using Keller's tanker training videos.